



January 11, 2013

Mr. Greg Whittington
Innovative Office Systems, LLC
816 Benton Road
Bossier City, LA 71111

Re: Potential Customers

This is a letter of recommendation for Innovative Office Systems, LLC and Mrs. Shirley Johnson.

Specialty Risk Associates, Inc. was one of Shirley's first accounts 16 years ago. During this time she has become a friend and a trusted advisor to Specialty Risk due to her attention to detail, dedication to knowing how our business operates and pairing emerging technology with our changing needs.

Shirley is dependable and honest and works as hard for us as we do for our customers. It is refreshing and comforting to know she is able and willing to assist us with all of our document management system needs.

Sincerely,

A handwritten signature in blue ink that reads 'John Wood'. The signature is fluid and cursive.

John Wood
President

JW/MR